

**Application for Doctoral Program in
Japanese Management**

For October 2020 Admission



Department of Business Administration

Graduate School of International Social Sciences

Yokohama National University

Japan

【How to Apply】

Please read carefully the information in this section and follow the instructions.

All applicants must send hard copies of the application forms and other documents by post after applying online.

In order to complete the application process, applicants need PCs connected to the internet, printers and their own email addresses.

Outline of Application Process

Step 1 – Register

- 1) Visit YNU Web Application System;
<https://e-apply.jp/e/ynu/>
- 2) Choose “Doctoral Program in Japanese Management”.
- 3) Register your name, email address, and other personal information.
- 4) You will receive an email that the registration process is completed.

Step 2 – Apply online

- 1) Complete and register the application form by logging in to the system using your email address and date of birth at the start of the process.
- 2) Choose how to pay your application fee.
- 3) Pay the application fee.
- 4) Print out all the forms through the YNU Web Application System after you have received an email that your payment was confirmed.

Step 3 – Apply by post

- 1) Send all the application forms printed out and other required materials by post.
- 2) All the required materials sent by post must arrive at YNU by January 24, 2020.

Note: Applicants are requested to complete both processes; online and postal application. Please read the instructions in this application guideline and the YNU Web Application System carefully.

Introduction

The Department of Business Administration in the Graduate School of International Social Sciences (GSISS) at Yokohama National University (YNU) offers a Ph.D. degree program taught entirely in English: the Doctoral Program in Japanese Management.

Japanese firms and Japanese management practices have become well known all around the world. Japanese management covers many areas of business administration, including strategy, organization, management of technology, accounting, and management science. The many characteristics of Japanese management offer the opportunity to obtain meaningful insights through in-depth study and comparison with management characteristics of other countries and regions.

Our Japanese management program seeks to admit applicants who have a deep interest in Japanese management, sufficient master's degree level understanding of the relevant field(s) and have the potential to conduct high-level original research that furthers the understanding and the application of such management to new contexts. Graduates of the program will be well positioned to become either academic researchers who are deeply familiar with the essence of Japanese management and its relationship with global business or business professionals with robust analytical skills.

I. Eligibility to Apply

Applications will only be accepted from among applicants who meet one of the following profiles:

- (i) Applicants who obtained or are scheduled to obtain by September 30, 2020, a master's degree or a professional degree from a Japanese graduate school;
- (ii) Applicants who obtained or are scheduled to obtain by September 30, 2020, a degree equivalent to a master's degree or a professional degree in a country or countries other than Japan;
- (iii) Applicants who received education through correspondence courses provided by institutions in a country or countries other than Japan while residing in Japan and obtained a master's degree;
- (iv) Applicants who completed a program of a graduate school of a country other than Japan in its Japanese campus recognized by the Japanese Ministry of Education, Culture, Sports, Science and Technology (MEXT) and obtained a master's degree;
- (v) Applicants who completed a program of the United Nations University (UNU) and obtained a master's degree;

- (vi) Applicants who received education from a graduate school in a country or countries other than Japan, the MEXT-recognized Japanese campus of a foreign graduate school, or UNU and passed qualifying examinations at those graduate schools, and who are recognized by the Department of Business Administration as having the appropriate academic ability equivalent or superior to a master's degree or a professional degree;
- (vii) Applicants who graduated from a Japanese university, and who have been engaged in research at a university, research institute, or other such institution (regardless of its location) for at least two years, and who are recognized by the Department of Business Administration as having the appropriate academic ability equivalent or superior to a master's degree or a professional degree based on the applicant's research output.
- (viii) Applicants who completed a 16-year program of school education from elementary school through university in a country or countries other than Japan or through correspondence courses provided by institutions in a country or countries other than Japan while residing in Japan, who have been engaged in research at a university, research institute, or other such institution (regardless of its location) for at least two years, and who are recognized by the Department of Business Administration as having the appropriate academic ability equivalent or superior to a master's degree or a professional degree based on the applicant's research output.
- (ix) Applicants who do not meet any one of the profiles (i) through (viii) above, who have been recognized by the Department of Business Administration in their individual application eligibility assessment process as having an ability equivalent or superior to a master's degree or a professional degree, and who are at least 24 years old or will be 24 years old by September 30, 2020.

Notes:

- (1) Applicants who meet the eligibility profile (vi) must contact the Graduate School Affairs Office by November 20, 2019.
- (2) The Department of Business Administration will individually assess the eligibility of applicants who meet profiles (vii) through (ix) prior to application.
- (3) A non-Japanese applicant must be eligible to stay in Japan under the Immigration Control and Refugee Recognition Act, in a category permitting them to pursue higher education in Japan, when they commence their study under this program.

II. Degree Conferred

Doctor of Philosophy in Business Administration

III. Number of Students Admitted Each Year

The Department of Business Administration plans to admit only a small number of students to the doctoral program in Japanese Management.

IV. Language Requirement

All lectures and seminars will be conducted in English and therefore, students are expected to have a good command of English.

V. Application Procedure

(1) Required Materials

a) Completed Application Form

Type your name, citizenship, gender, date of birth, address, phone, email address, educational and employment history, an English proficiency test score (TOEFL, TOEIC or IELTS, if applicable), GPA (if available), list of research works¹, research plan², and doctoral thesis advisor(s) of your choice³, etc.

1. For each research paper or other work in the list the following items should be included: Title of Paper or Work, Authorship (including an indication if the work is a sole authored or co-authored work), Publisher or Name of Journal, Date of Publication, 250-Word Summary in English.
2. Submit your plan for conducting your doctoral research. In the Research Plan, you should also state the reason(s) for your selection of preferred doctoral thesis advisor(s) in relevance to your research area. If you are submitting a recommendation letter(s) from your research advisor or other person, attach it to your research plan. There is no requirement as to the formatting of a recommendation letter, but the letter must be signed and placed in a sealed envelope.

3. Select a preferred doctoral thesis advisor from the below list (subject to change):

Business Administration	AOKI Hiroshi	KUMON Kurato	TAKEUCHI Ryosuke
	FUTAGAMI Shiho	MANABE Seiji	YAMAOKA Toru
	KISHI Naoko	OGAWA Shinichi	YOKOZAWA Kodo
	KOBAYASHI Masayoshi	SUN Ying	—
	KONO Hideko	TAKAI Ayako	—
Marketing	NAKANO Hiromi	TSURUMI Hiroyuki	—
	TERAMOTO Takashi	YACHI Hiroyasu	—
Accounting	HARA Toshio	MAEYAMA Nobuyuki	SAITO Shinya
	IZUMI Hiroyuki	NAKAMURA Hiroyuki	TAKAHASHI Masaru
	KIMIJIMA Mikiko	OMORI Akira	—
	KIMURA Akihisa	OTAKA Satoru	—
Finance	INOUE Toru	ITO Yuki	MORITA Hiroshi
Management Science	GUO Peijun	TANABU Motonari	—

b) Certificate of Graduation from a graduate school – The certificate of graduation (or prospective graduation) must be an original document that includes the graduate school’s official seal or signature of the head of the Graduate School.

c) Transcript of Graduate School Education – The transcript must be an original document in a sealed envelope that includes the graduate school’s official seal or signature of the head of the Graduate School. For applicants who seek to apply based on eligibility profiles (vii), (viii), or (ix) a Transcript of Undergraduate Education must be submitted instead. The transcript must be an original document in a sealed envelope that includes the university’s official seal or signature of the university, department, or division head.

d) Official language proficiency test score report for TOEFL, IELTS, or TOEIC test conducted within the last three years from the application deadline. The university will not accept any copy of the score report. In case of TOEFL or IELTS, you must make arrangements to have official scores sent directly from the testing institution to the university. The Educational Testing Service (ETS) institutional code for Yokohama National University (YNU) is 0410 and the department code is 4201. Please make sure

that the report reaches YNU by the application deadline. The score report should be directly sent to the following address:

Admissions Division
Student Affairs and International Relations Department
Yokohama National University
79-8 Tokiwadai, Hodogaya-ku
Yokohama, 240-8501 Japan

For IELTS, Test Report Form must be sent directly to the university address above from IELTS. Please make sure that the official score report reaches YNU by the application deadline. Visit the International English Language Testing System (IELTS) website for details of the procedure including the estimated process time.

For TOEIC, submission of the original test score report is required.

As an alternative, applicants who completed their bachelor or master's degree in English as the medium of instruction may submit an official letter from the university certifying that English was the language of instruction.

e) Paper(s) for Evaluation – One or two papers of at least 4,000 words each that show the applicants research results must be submitted.

f) Photo – One photo (size: 4.5 cm vertical, 3.5 cm horizontal) of the applicant taken within the last three months (showing the face, no hat or head covering)

g) Certificate of Residence – For foreigners living in Japan, submit copies of both sides of Residence Card issued by Ministry of Justice that shows your nationality, residence status, period of permitted residence and your certificate of alien registration number. For foreigners residing outside of Japan submit a photocopy of the page of your passport containing your photograph and other identifying information.

h) Receipt Showing Payment of Application fee (5,000 yen) – The application fee must be paid by credit card or China UnionPay card through the YNU web application system. The fee can be paid only after your eligibility is confirmed by the Graduate School Affairs Office. You will be requested to enter your email address when making the application

fee payment. Make sure to enter the same email address as the one you entered for the web application. **You will receive a payment confirmation email.** Include a copy of your payment confirmation with your application documents.

*Notice: All application documents stated in “V. Application Procedures Documents, (1) Required Materials” must be submitted in order for applications to be eligible.

Notes on Application Fee Payment:

1. The fees for making payments must be paid by the applicant.
2. Please make sure to avoid double payment of the fee.
3. The application fee will not be refunded once the application procedure is completed, except for the following circumstances:
 - Where the payment was made, but the application was not made (either by non-submission of the application materials or by non-acceptance of the materials).
 - Where double payment of the fee was made.

* Even in the above circumstances, if you want us to refund the application fee to an account of a bank outside of Japan, it cannot be refunded (because the foreign remittance commission needs to be paid by an applicant, and the amount of this commission exceeds the application fee).
4. Applicants who qualify for scholarship programs designated by YNU are exempted from the application fee. If you have any further detailed questions about the application fee, please contact the Graduate School Affairs Office.

<p>Important Points on Completing Applications Materials and Submitting Your Application</p>
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| <ol style="list-style-type: none">(1) The application procedure depends on the individual’s eligibility profile.(2) Do not use nicknames or abbreviations when writing your name on application documents. You must write your name in English as it appears in your passport.(3) No changes to any of the documents are allowed after submission.(4) For non-English documents, the document-issuing school or authority must provide a corresponding English translation of the original language. If the school or authority does not provide such a service, the documents must be translated and verified by an |
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outside translation service and certified to be the same as those issued by the school or authority. Be sure to submit both the original documents and the certified translations.

(5) Application documents submitted cannot be returned. However, certain original materials that cannot be reissued will be returned upon request. Attach a note to this effect if you need such a treatment.

(6) If, after admission, it is discovered that any of the documents have been falsified or any necessary materials or documents have been omitted, admission will be cancelled, even in the event that the candidate has already been admitted to the university.

Note: Application materials will not be accepted if they are incomplete or if they reach the Graduate School Affairs Office after the application deadline. Please be sure to apply early in full consideration of possible delays due to postal conditions.

(2) Submitting the Application Materials

The online application form must be completed during the period between January 10, 2020 and January 16, 2020. Required materials including printed application form must be sent by post.

a) From Outside Japan

Application materials must be sent by EMS or by an international courier with a tracking system. The materials must be received by the YNU Graduate School Affairs Office by January 24, 2020. Any material that has arrived after the date will not be accepted.

b) In Japan

Place all the application materials in a K-2 (kakugata nigou) size envelope (240 mm x 332 mm) or a letter-sized envelope (215.9 mm x 279.4 mm) and send it with registered express mail (kakitome sokutatsu yubin). The materials must be received by the YNU Graduate School Affairs Office by January 24, 2020.

Note: Online Application Eligibility Assessment

Applicants who meet the eligibility profiles (vii), (viii) and (ix) are requested to register their own information during the period between November 14, 2019 and November 20, 2019. In addition, the following materials must arrive at the YNU Graduate School Affairs Office by November 27, 2019:

- printed application forms
- academic transcripts (for undergraduate education)
- certificate of graduation/certificate of (prospective) enrollment period
- certificate of employment (for eligibility profiles (vii) and (viii) only)

(3) Period during which applications are accepted.

The web application period is between January 10, 2020 and January 16, 2020. The application documents must arrive by January 24, 2020. Any material that has arrived after January 24, 2020 will not be accepted.

(4) Submission of Application

Applicants must submit to the Graduate School of International Social Sciences all the documents listed in “V. Application Procedure, (1) Required Materials” (p.4-7) during the period when applications are accepted. (Those applicants who submitted a Request for Assessment of Eligibility, as described above, do not need to resubmit documents that were already submitted.)

Graduate School Affairs Office
 Graduate School of International Social Sciences
 Yokohama National University
 79-3 Tokiwadai, Hodogaya-ku
 Yokohama 240-8501 JAPAN
 Phone Number: 045-339-3659 (from overseas: +81-45-339-3659)

VI. Selection Method

Candidates will be screened based on the submitted materials (i.e. application form, academic transcripts, certificate of English language proficiency, etc.). In addition, the applicants in document screening may be invited for an interview to ascertain their academic capabilities. The interview will take place via the Internet, using such services as Skype or other IP Phone service. The interviewees must be able to avail themselves of computer facilities with camera and microphone functions, as well as high-speed Internet connection. The use of PC is highly preferred; mobile devices are not recommended. The interview will be conducted in English for the duration of 30 minutes or shorter. The

schedule for online interviews will be adjusted and the interviewees will be notified by email before February 8, 2020. The interview will be conducted over the Internet on February 18, 2020 (10:00 – 17:00, Japan time).

In the interview, your research will be asked in detail based on your application form, academic transcript, etc.

Remarks on IP phone/Skype interview:

1. You must create a Skype account (if you do not already have one) and notify by email to the Graduate School Affairs Office your Skype account name during the preparation of interviews (see the Key Dates in the Application/Enrollment Process on page 13). Also, you must submit a telephone number where you can be reached at the time of the interview as a back-up should there be any unforeseen technical difficulties. Upon receipt of your email, the Graduate School Affairs Office will invite you to the Skype contact list. The Skype name of the Graduate School Affairs Office is: ynu_gsiss_office
2. Prior to the interview, be sure to test your internet connection, microphone and camera and arrange a suitable location for the Skype session. Additionally, you should prepare a copy of your application documents to have as reference during the interview and have your examinee identification number ready. The Graduate School Affairs Office will notify the examinee identification number to each applicant during the preparation of interviews.
3. Skype interviews are generally moderated by one of three professors. The lead professor will usually welcome you by checking to confirm the sound and camera qualities are sufficient and to obtain your examinee identification number. Based on the professors' judgment, applicants are then asked questions about academic experience and research history. Following this line of questioning, one of the other professors in attendance may pose questions directed to specific research you have conducted or that you plan to conduct as part of your doctoral studies should you be accepted by YNU, as well as other relevant questions.

Note: The use of camera and microphone is mandatory for all applicants and is required for identity verification.

4. For applicants living in Japan, direct interviews may be held at YNU.

VII. Admissions Decision

Admissions decisions will be announced on March 6, 2020, by posting the examinee identification number of each successful candidate at the following URL:

<http://www.b.ynu.ac.jp/english/index.html>

The identification numbers will be posted on this website for about one week after the initial announcement. The successful candidates will subsequently receive an official letter of acceptance and other enrollment-related documents via postal mail. Each applicant's identification number will be notified via email once the acceptance of their application is confirmed. YNU will not respond to any enquiries regarding the results of the screening process or admission.

VIII. Data Protection

All personal information of the applicants, including the screening scores and the information contained in the application materials, may be used for, in addition to the screening process, enrollment procedures including class configuration, admission fee waiver (based on specific requests), scholarship allocation and efforts by YNU aimed at curriculum development. The information will not be used for any other purposes and will not be disclosed to any third party.

IX. Applicants with Special Needs

Applicants with physical and mental disabilities (including those who came to possess such disabilities due to an accident, etc. after their application was accepted) may need special support in conducting their studies. Such applicants should consult YNU before application or when applicable.

Contact Information:

Graduate School Affairs Office

Graduate School of International Social Sciences

Yokohama National University

79-3 Tokiwadai, Hodogaya-ku

Yokohama 240-8501 JAPAN

Phone Number: 045-339-3659 (from overseas: +81-45-339-3659)

email: int.gakumu-all@ynu.ac.jp

X. Additional Information

Enrollment Process

(1) A successful candidate must complete the enrollment procedure before the prescribed deadline. For details, please refer to the enrollment-related documents, which will be sent to successful candidates along with the official letter of acceptance.

(2) University Fees

Enrollment fee (as of Spring 2019): 282,000 yen (paid only in the first year).

Annual tuition (as of Spring 2019): 535,800 yen.

The university fees are subject to revision. A revised fee structure will be applied to all students after the revision. Detailed information regarding university fees will be provided along with the letter of acceptance.

Certificate of Eligibility

In cases where a Certificate of Eligibility under the Immigration Control and Refugee Recognition Act is necessary, please follow the guidelines below.

(1) If the applicant or his/her close relative resides in Japan:

The applicant or his/her relative should apply for the certificate at the nearest Immigration Office.

(2) If the situation under item (1) above does not exist:

YNU will apply for the certificate as a representative of the applicant. If you would like YNU to proceed in this way, you should notify the Graduate School Affairs Office immediately after the admission decision. Once the certificate is issued (the processing time ranges from one to three months), YNU will send the certificate to the applicant via postal mail. The certificate is necessary for visa application at the Japanese embassy or consulate.

Key Dates in the Application/Enrollment Process

November 14, 2019 – November 20, 2019

Application Eligibility Assessment

Applicants under the eligibility profile vi), vii), viii) and ix) must submit the requisite materials including the eligibility assessment application form by EMS or other courier service. Fee payment is not necessary at this juncture.

December 19, 2019

Confirmation of Application Eligibility

January 10, 2020 – January 16, 2020

Web Application Period and Payment of Application Fee

The application documents must arrive by January 24, 2020.

January 31, 2020 – February 7, 2020

Preparation for Interviews

Applicants should notify their Skype names to the Graduate School Affairs Office during this period before the interview.

February 18, 2020

Online Interviews (10:00 – 17:00, Japan time)

(Note that this date and time is not subject to change.)

March 6, 2020

Announcement of the Results

Early July 2020

Certificates of Eligibility (where applicable) will be sent around this time.

October 1, 2020

Official enrollment

XI. Yokohama National University Tuition Waiver Program for Privately Financed International Students

(1) Outline

The Yokohama National University (YNU) Tuition Waiver Program for Privately Financed International Students is aimed at promoting the acceptance of academically excellent international students and providing financial support after their admission to YNU. Screening is solely based on academic performance, and high-ranked applicants will be entitled to a 100%, or 50% exemption from tuition fees according to their academic results.

(2) Eligibility

Privately financed international students who apply for entrance examinations designated by YNU for regular curricula offered by undergraduate colleges and graduate schools at YNU and have or are scheduled to obtain the status of residence as “Student” required by Japanese law (“Immigration Control and Refugee Recognition Act”) are eligible for the program.

NB: International students sponsored or dispatched by their governments, as well as privately financed international students aided by JICA, World Bank, foreign governments, and other institutions for their tuition fees, are not eligible for the program.

(3) Evaluation and screening

The screening will be held based on the results of entrance examinations. As for doctoral programs, the top 50% of students will receive a 100% exemption from tuition fees; the remaining students, a 50% exemption.

(4) Application procedure

Those who wish to receive the waiver must download the “Application Form/ Expense Plan Form” from the website below, and submit it to the relevant college or graduate school when applying for admission.

<https://www.ynu.ac.jp/english/student/tuition/waiver/>

(5) Notification of the result and necessary procedures

Applicants will receive notification of the result along with the announcement of entrance examination results. Those selected as prospective recipients must complete the predetermined procedures to be officially judged as recipients of the program. The notification of entitlement (announcement of results) will be provided on a semester basis via the Student Information System.

(6) Remark

The exemption period is for two consecutive semesters after admission to YNU. Following that, the University will review applicants' qualifications, as well as percentages of exemption from tuition fees, for each semester based on their academic performance. Those who wish to apply to receive the tuition waiver program for their second and subsequent years must submit the designated documents by the due date. Details will be announced around December 2020 on the YNU website.